



ALL-INCLUSIVE INSURANCE **ADVICE**



Gral. Güemes 484, Salta Capital District



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THE COMPANY

We are a Broker specialized in identifying, managing and administering individual and corporate risks. We evaluate scenarios and provide the best cost-coverage option to our clients.



ACCIDENT
INSPECTIONS



SAFETY AND
HYGIENE



LEGAL
ASSISTANCE



ACCOUNTING
ASSISTANCE



FOREIGN
TRADE

OUR VISION

BÖHM Insurance Advisors is an organization fundamentally dedicated to Comprehensive and Professional Insurance Advice, Risk Analysis and Insurance Marketing and Production.

Our goal is to be your Insurance Advisor, recognized for our high calling customer service, quality and professionalism, framed within a leading sense of responsibility and compliance, with ethical principles and honesty, supported by an upright and committed human team, allowing yourselves to feel safe, protected and continually advised.

We intend to provide solutions to your needs through innovative and competitive proposals, working to satisfy you in the most convenient way. We seek to build relationships of trust that last over time and that allow us to accompany you in each of your activities or endeavors.

We seek to be an organization through which you, your Family, your Company and your Assets are constantly protected and advised through coverage designed by BÖHM Insurance Advisors and executed by the most solid national and international Insurance Companies that operate in the region.

STAFF

With years of experience and deep knowledge of the industry, our staff is committed to offering you personalized and reliable solutions. From expert insurance producers in different lines of coverage, to specialists in financial administration and risk analysis and inspection, each member of our team is committed to your satisfaction and peacefulness.

✓ Eng. Andrés A. Böhm

- Construction Engineer – Insurance Advisory Producer.
- Owner of the company BÖHM Insurance Advisors.
- Specialist in Financial Administration and Control of the Public Sector.

✓ Eng. José Fernando Loffler

- Construction Engineer – Specialist in Hygiene and Safety at Work.
- Analysis and Inspection of Occupational Risks.
- Occupational Safety and Hygiene External Services.

✓ Estudio NOA Internacional

- **Mr. Alejandro Marcello.**
- Risks Analysis and Inspection.
- Accidents Administration.
- Survey and Reporting of Occupational Accidents (ART).
- Training in Road Accidents.

✓ Mr. Martín Manuel Mogni

- Insurance Advisor Producer (Reg. SSN No. 95364).
- Personalized Advice and Marketing of Property Insurance.

✓ Mrs. Raghda Yacoub

- Sales Executive.
- Various Risks Quotations and Policies Issuance.
- Customer Service.

✓ CPA. Hugo Federico

- Certified Public Accountant.
- Accounting advice for business management.

✓ Atty. Carlos Atencio

- Attorney.
- Legal Advisor
- Expertise.

✓ Mr. Leonardo Iglesias Correa

- Insurance Advisor Producer (Reg. SSN No. 80247).
- Santiago del Estero Branch Manager.
- Personalized Advice and Marketing of Property and Personal Insurance.

✓ Mrs. Roxana Díaz

- Sales Executive.
- Various Risks Quotations and Policies Issuance.
- Customer Service.

✓ Mrs. Noelia Vanesa Romero

- Sales Executive.
- Money Collection and Claims.
- Customer Service.

HOLDER OF THE COMPANY

ENG. ANDRÉS A. BÖHM

Graduate and Postgraduate Degrees

- ✓ Construction Engineer. National University of Salta. Year 1995.
- ✓ Specialist in Financial Administration and Control of the Public Sector. National University of Salta – School of Economic, Legal and Social Sciences. Year 2002.
- ✓ Insurance Advisor Producer. Catholic University of Salta – Business School. Year 2002. Registration SSN No. 58,407.

Other Studies

- ✓ Specialization in Occupational Safety and Hygiene. Catholic University of Salta. Year 2001/2002.
Post-Graduate Course with mention of Best Average.

REGISTERED AS A LOCAL SUPPLIER TO MINING COMPANIES

Provincial Registry of Local Suppliers of Mining Companies
Secretary of Mining and Energy
Ministry of Production and Sustainable Development
Government of the Province of Salta



REGISTERED AS SUPPLIER TO CAPEMISA

Chamber of Suppliers of Mining Companies.
Av. Bolivia 4550 – Salta, Rep. Argentina

www.capemisa.com.ar

QUALITY POLICIES

CERTIFIED
ISO 9001



OUR COMMITMENT

BÖHM INSURANCE ADVISORS is an organization dedicated to Comprehensive and Professional Insurance Advice, Risk Analysis and Insurance Marketing and Production.

The Management of **BÖHM INSURANCE ADVISORS** has decided to implement a Quality Management System based on the ISO 9001:2015 standard focused on organizing the operation of the company based on the basic pillars of the quality of its services, customer satisfaction and continuous improvement. To this end, **BÖHM INSURANCE ADVISORS** is committed to:

- ✓ Assume quality and its improvement as a responsibility of all members of **BÖHM INSURANCE ADVISORS**.
- ✓ Measure customer satisfaction through their perception of the quality of the service offered.
- ✓ Train and raise awareness of the organization personnel, with the aim of achieving their qualification to comply with the provisions of this Policy.
- ✓ Work on Continuous Improvement, establishing and reviewing the Quality objectives.
- ✓ Maintain a fluid relationship with suppliers.
- ✓ Quality is obtained by planning, executing, reviewing and improving the Management System, taking care of our personnel, keeping in mind at all times the context of the organization, both internal and external, and committing ourselves to the environment.
- ✓ Quality directs us to pay maximum attention to the technological evolution and to the possible improvements that new technologies may make available to us.
- ✓ To establish as a priority the fulfillment of legal and other requirements.

Quality and Commitment to continuous improvement require the participation and collaboration of everyone, so this Policy is disseminated to all company personnel for their knowledge and understanding.

A stylized, handwritten signature in black ink.

Manager

Salta, July 16, 2020

STRATEGIC ALLIANCES

At **Böhm insurance advisors** we recognize the great potential of strategic alliances to strengthen and enrich our services.

These strategic alliances allow us to provide a comprehensive and quality service that benefits all parties involved.

PARTNERS THAT EMPOWER

Alliances allow the establishment of professional collaborative relationships with other companies and organizations, where the relationship is established with the aim of seeking the welfare of those involved, without this meaning the subordination or obligation of any of the parties.

With the understanding that both will enjoy each other's company and professional, economic and image wellness will be achieved, which together will create a future business perspective for development, especially for the benefit of our clients' organizations.



AON: Leading Broker in Insurance Advisory and Risk Management.



Private Company of Prepaid Medicine with national and international coverage



Leading private company in health services.



Auditors and Management Consultants – Foreign Trade Accounting Advice.

SERVICES

At **BÖHM Insurance Advisors** we offer a wide range of services designed to meet every need. Our approach is based on providing integral solutions to our customers.

RISK MANAGEMENT AND COVERAGE

We analyze our customer's activity and field of action in order to advise them on the risks to be covered, their features and values.

In the case of having already contracted other coverages, we evaluate their policies, clauses and insured amounts.

We select the best insurance companies in the field that You need, taking into account the relationship Price vs. Coverage and the benefits and/or additional services they provide.

We formalize the documents with Insurance Entities of recognized economic, financial and patrimonial solvency, allowing our client to contract the insurances tailored to their needs.



PERMANENT CONSULTANCY

We permanently keep our customers informed about the status of their policies, their expirations and renewals.

The consultants will be available to clients for the immediate resolution of any query or problem that they may have in relation to any aspect of their coverage.

Responses will be provided by email, fax or telephone within the next 48 hours, unless the complexity of the matter requires written presentations or claims to the insurers.

SERVICES

LIFE INSURANCE WITH SAVINGS

We offer you a wide range of life and savings insurance through leading companies, in order to protect your family and your future at the same time.

With a simple phone call or email, an Insurance Advisory Producer (IAP) of the Organization will visit you at your private and/or commercial address, within a maximum period of 48 hours. of your request.

This service is implemented exclusively for people with domiciles located in the Provinces of Salta and Santiago del Estero.

In the event that our clients are outside these Provinces and need to have specialized advice in this matter, we take action in solving their query by telephone, via email, or in person through an IAP within a period to be agreed upon.



ADVICE IN THE EVENT OF CLAIMS

In the event of an accident, we advise our clients on the procedures and documentation to be submitted to formalize the claim for the corresponding indemnity before the Insurance Companies.

We analyze the scope of the contracted coverage and the possible course of claiming.
Advice on the evaluation of losses and liabilities.

We prepare loss statistics by policy and type of accident, as well as suggestions and recommendations as to the measures to be taken in order to revert deviations in the results of the policies.

RISK INSPECTION – VALUE UPDATE

We carry out inspections of the risks to be covered in order to know their characteristics and verify that the insurance policies are contracted in accordance with the coverage conditions required by each of our clients.

Likewise, we are constantly responsible for updating and controlling the insured amounts of the covered goods, in order to guarantee that in the event of an accident, the response will be the most adequate for the restitution of the client's asset situation to the state prior to the loss.



SERVICES

CONTROL AND MONITORING OF POLICY PAYMENTS

Regardless of the means of payment (directly at our Organization; at the Insurance Company; check or interbank transfer, debit or credit card, Pago Facil / Rapipago coupons), we provide a notification service of the due date of each fee by e-mail, fax or telephone.

Our goal is that you are protected against the occurrence of incidents covered by the insurance policies contracted through our Organization.

We are vigilant to let you know of any modification that may directly affect the cost of your insurance. In case the Insurer introduces changes in the commercial conditions of its coverage, **BÖHM Insurance Advisors** will issue a notice so that you are not taken by surprise in the occurrence of adjustments in the price of your insurance.






RISKS PREVENTION

Our Engineering, Hygiene and Safety Area is trained in the prevention of property loss and occupational hazards.

We carry out a complete survey of your company's facilities in order to implement corrective measures to avoid or minimize risks that may threaten your assets.

We design and develop training courses on occupational risks prevention for your company's personnel within the framework of Law No. 19.587 "Hygiene and Safety at Work."

HEAD OFFICE – SALTA

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 www.bohmasesores.com

INSURANCE COMPANIES

We build solid alliances with the main insurance companies, guaranteeing highly competitive market conditions. Our selection of leading companies reflects our commitment to providing you with reliable and varied options to protect what is most important to you.

COVERAGE

Our wide range of coverage is meticulously designed to fit your needs. From property insurance that protects your assets, to life insurance that protects your beloved ones. Our commitment is to provide you with maximum security and support at every stage of your life.

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- ✓ Passenger Accidents
 - ✓ Agricultural
 - ✓ Combined Family
 - ✓ Pleasure Boats
 - ✓ Import / Export
 - ✓ Comprehensive of Warehouses
 - ✓ Comprehensive of Hotels/Hostels/Establishments
 - ✓ Professional Liability (Malpractice)
 - ✓ Theft and Similar Risks
 - ✓ All Operational Risks
 - ✓ Life and Savings Financial Planning
 - ✓ Personal Accidents
 - ✓ Automotive
 - ✓ Credit
 - ✓ Livestock
 - ✓ Fire
 - ✓ Comprehensive of Consortia
 - ✓ SME's Integral
 - ✓ Retirement
 - ✓ Health
 - ✓ Transportation of Goods
 - ✓ Air Navigation
 - ✓ Caution
 - ✓ Crystals
 - ✓ Hail
 - ✓ Comprehensive Banking / Financial Institutions
 - ✓ Comprehensive of Agricultural and Livestock Establishments
 - ✓ Civil Liability
 - ✓ Labor Risks (ART)
 - ✓ Burial
 - ✓ Public Passenger Transportation

CUSTOMERS

Confidence backed by concrete results.

Our clients portfolio is evidence of our commitment to excellence in Comprehensive Insurance Advice.

- ✓ Aero Club Salta
- ✓ Agropecuaria Segovia Hnos.
- ✓ Alto Molino S.R.L.
- ✓ Ambiental Argentina S.A.
- ✓ Asociación Atlética QUIMSA
- ✓ Asociación de Clínicas del Interior de Salta
- ✓ Asociación de Jubilados y Pensionados de Salta
- ✓ Banco MasVentas S.A.
- ✓ Beton S.R.L.
- ✓ Borax Argentina S.A.
- ✓ Bus Turístico S.R.L.
- ✓ Caja de Previsión Social de Escribanos de Salta
- ✓ Cámara de Comercio e Industria de Salta
- ✓ Cámara de la Minería de Salta (CMS)
- ✓ Cámara de Proveedores de Empresas Mineras de Salta (CAPEMISA)
- ✓ Catering de las Nubes S.R.L.
- ✓ Centro de Diagnóstico Molecular SRL (BioNoa)
- ✓ Cerámica Salteña S.A.
- ✓ Cía. Argentina de Perforaciones S.A.
- ✓ Circulo Médico De Salta
- ✓ Clínica Lourdes S.R.L.
- ✓ Club de Campo La Hoyada de Castellanos
- ✓ Club de Campo Valle Escondido
- ✓ Colegio de Escribanos de Salta
- ✓ Colegio de Magistrados de Salta
- ✓ Colegio Médico de Santiago del Estero
- ✓ Consejo Profesional de Agrimensores, Ingenieros y Profesiones Afines (COPAIPA)
- ✓ Consejo Profesional de Ciencias Económicas de Salta
- ✓ Damesco S.A.
- ✓ Droguería Cantos Fonseca
- ✓ El Mirador S.A.
- ✓ Estudio Forcada
- ✓ Estudio Impositivo Contable Boggione
- ✓ Estudio Sosa & Asociados
- ✓ Fernando Triquell y Cía. S.A.
- ✓ Fertel S.A. (Pinturerías Martel)
- ✓ Galeno Consulting Group S.R.L.
- ✓ Gómez Rocco y Cía. S.R.L.
- ✓ Gran Hotel Presidente S.A.
- ✓ Hardfield (Salta y Santiago del Estero)
- ✓ Homologación Vehicular Salta S.A.S.
- ✓ Horizonte Tours S.R.L.
- ✓ Hospital Privado Santa Clara de Asís.
- ✓ Ingeniería Eléctrica Salta S.A.S.
- ✓ Instituto Médico ALAS
- ✓ José Humberto Dakak
- ✓ La Veloz Hoteles S.A. (Hotel Alejandro 1º)
- ✓ Lactiband S.A.
- ✓ León Vidrios S.R.L.
- ✓ Liga Salteña de Fútbol
- ✓ Los Olivos S.R.L.
- ✓ Marmolería Romano
- ✓ Nardini S.R.L. (Concesionario A.C.A. Salta)
- ✓ Oral Dent S.R.L.
- ✓ Orán Salud S.R.L.
- ✓ Petrogas S.R.L.
- ✓ Plumada S.A.
- ✓ Productos Alimenticios SOFIA S.A.
- ✓ Promet S.R.L.
- ✓ Red Oftalmológica Salta S.R.L.
- ✓ Ricardo Juárez S.R.L.
- ✓ San Isidro College
- ✓ Santiago Saenz S.A.
- ✓ SB Baños Químicos S.R.L.
- ✓ Sindicato de Empleados de Comercio
- ✓ Socompa S.R.L.
- ✓ Solid MD S.R.L.
- ✓ Tastil Viajes y Turismo
- ✓ Tubonor S.A.
- ✓ Zacarías Pejinakis e Hijos S.R.L.